

Transforming a Security services company with **Dynamics 365 for Finance and Operations**

Client Overview

Based in the EU, our customer is a global provider of security products, services, and software who has been operating for over 20 years at the heart of the UK Security market. They protect banks, retail, mass transit, public & commercial buildings and industrial & high-risk sites with an offering covering Entrance Control, Safe Storage, Cash Management and Integrated Security.

The customer delivers and operates systems on behalf of security companies, and they also provide security services to large multi-site organizations.



The Challenges

Multiple systems and sources of data with limited sharing.

The customer had an ambitious growth plan that included the acquisition of other security businesses, enabling them to offer additional services to the UK security service market.

Through these acquisitions, systems had become disparate and less integrated leading to operational inefficiency, data integrity challenges and challenges around reporting business performance to Investors and Regulators.

The customer needed to transform their financial and operational processes to get a single version of the truth which paved the way for a new enterprise solution to administer and automate the customer's core business functions.

The Solution

Dynamics 365 for Finance and Operations

The customer approached InspiriSYS directly to evaluate Dynamics 365 for Finance and Operations as it integrated with its other Microsoft applications and easily connected with other Security management systems in their business.

InspiriSYS focused on understanding the customer's requirements and delivered a compelling Dynamics 365 for Finance and Operations demonstration, using the customer's data, to showcase how this could deliver the requirements using standard functionality. The customer subsequently selected InspiriSYS as their systems implementation partner for Dynamics 365 for Finance and Operations.

Dynamics 365 for Finance and Operations works across five of the customer's locations in the UK and integrates with their asset management system. This unified approach gives the customer all the data they need from all locations in a single secure cloud-based repository, helping to facilitate the standardization of processes and deliver accurate and efficient management reporting across finance and asset management.

The Results

Improved decision making and efficiency.

The customer now has an enterprise ERP system which meets its complex and continually evolving business needs and adds value across the business and to its customers. The system will grow with their business and accommodate its future M&A activity.

With their ambitious strategic growth plans, Dynamics 365 for Finance and Operations gives the customer a platform for growth, which will underpin the ongoing growth of their security business.

The Future

Further integration across the operation and locations.

Financial reporting has been centralized and is now more efficient thanks to the introduction of Dynamics 365 for Finance and Operations integrated with the customer's security management system.

Additionally, the integration between Dynamics 365 for Finance and Operations with the Security management system has provided the customer with improved visibility into security assets and stock management which have enabled more accurate forecasting that contribute to month-end-reporting.

Tools and Technologies



Microsoft Dynamics Finance & Operations



MS SQL Server



Microsoft SQL Analysis Services



Microsoft SQL Server Reporting Services



Third Party Security Management Systems



Power Apps for Workflows automation and Data visualization